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CITY OF BAY CITY

FY 2025 1st Quarter Financial Report

As of December 31, 2024

The City of Bay City Finance Department is dedicated to excellence in local government, comprehensive fiscal management, compliance, and reporting. The Quarterly Report is used to provide our internal and external customers financial reporting with easy-to-read narratives regarding the City's financial position.

This report represents a general overview of financial operations through **December 2024**, the <u>third month</u>, and **25.00%** of FY 2025.

- 1. The **Financial Summaries** provide comparative data for revenues and expenditures by fund. Data shows current monthly and year-to-date information as is relates to budget. Beginning fund balances are estimates until the final audit is complete.
 - The <u>General Fund</u> is the general operating fund of the City. It is used to account for all financial resources except those accounted for in other specific funds. This fund includes all general tax revenues and other receipts that are not restricted by law or contractual agreement to some other fund. General operating expenditures, fixed charges and capital improvement costs not paid through other funds are paid from this fund.
 - The <u>Public Utility Fund</u> accounts for the operations costs to provide water and sewer services to the citizens of Bay City.
 - The <u>Airport Fund</u> is used to account for the operations of the Airport, and to account for the rent generated from its T-hangers and fuel sold.
 - The <u>Hotel/Motel Occupancy Tax Fund</u> was established to directly enhance and promote tourism and the convention and hotel industry, or other expenses as approved by State Law.
- 2. The **Investment Report** provides a description of investment activity during the quarter.

This report does not include all funds related to the City of Bay City's Operations—please refer to the City's Comprehensive Annual Financial Report & the City's Annual Budget available on the City's website (www.cityofbaycity.org).

Go to the Finance Department's Web Page for all financial transparency information. This includes audits, budgets, quarterly reports, and check registers.

General Fund Overview

Revenue Highlights

Revenues total \$3,502,939 or 18.3% of the budget.

- <u>Property Tax.</u> The certified value totaled \$1.2 billion. Through December, the City received \$108,209 or (2.0%) of the 5.4-million-dollar property tax maintenance and operation budget. Most property taxes are received by January to avoid penalties.
- <u>Sales tax</u>. First Quarter Sales Tax Allocation to the City is <u>up</u> **7.13**% (\$130,838.33) as compared to the first quarter in prior year.
- Franchise fees are slightly under budget due to timing of franchise tax payments.
- Licenses & Permit fees are over budget target due to timing of housing activity.
- Fines and penalties (Court Fines)- \$56,325 (36.9% of budget).
- Charges for services represent sanitation fees \$877,134 (25.1% of budget).
- Miscellaneous Revenue represents interest income, grant payments, interlocal agreements (i.e. County), and various park rental income-\$200,871

General Fund Expenditure Highlights

Expenditures total \$4,023,390 or 20.0% of budget.

Most departments are under the 25% budget target. Budgets that are above the budget target are primarily due to timing of payments and will most likely require amendments.

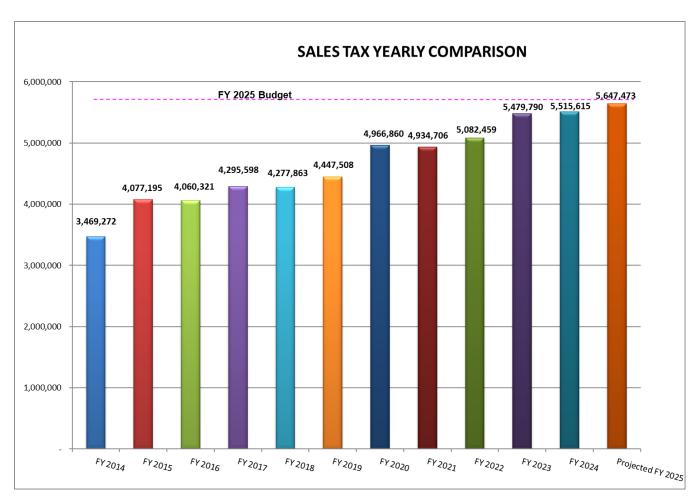
• Recreational Programs-Timing of Payments for events

Fund Balance

The General Fund's fund balance is budgeted to remain flat. The City's reserve level currently is above the minimum policy of 25%. See bottom of page 3 for more clarification. The unaudited beginning cash position (October 1, 2024) was 5.5 million which represents approximately 27% of operating expenditures including transfers. Transfers include funding for departments/funds such as Information Technology, Facilities/Equipment Maintenance, and the Bay City Regional Airport. The City plans to maintain reserves between 90 days (policy) and 120 days (goal) or 25% and 34% of operating expenditures. Reserves above 25% may be used to fund non-reoccurring expenditures (i.e. capital projects).

GENERAL FUND FINANCIAL SUMMARY

| | | Bay City | | |
|-------------------------------------|-----------------|--------------|----------------------------------|---------------------|
| | | Statement | | |
| | As of Decem | ber 31, 2024 | | |
| | | | | |
| General Fund (Fund 11) | | | | |
| Percent of Fiscal Year Complete | 25% | | | |
| | Total Budget | YTD Actual* | (Over)Under Budget to Date | % FY 2025 Budget |
| Beginning Fund Balance | \$ 5,560,727 | \$ 5,560,727 | Unaudited | |
| DEVENUES | | | | |
| REVENUES | F 404 000 | 100 200 | (5.205.704) | 2.00 |
| Property Taxes | 5,494,000 | 108,209 | (5,385,791) | 2.0% |
| Sales Tax | 5,625,000 | 1,474,470 | (4,150,530) | 26.2% |
| Other Local Taxes (Franchise) | 1,405,000 | 375,958 | (1,029,042) | 26.8% |
| Charges for Services (Sanitation) | 3,500,000 | 877,134 | (2,622,866) | 25.1% |
| Fines & Penalties | 152,500 | 56,325 | (96,175) | 36.9% |
| Licenses & Permits | 209,500 | 65,472 | (144,028) | 31.3% |
| Miscellaneous | 1,180,000 | 200,871 | (979,129) | 17.0% |
| Transfers (Hotel/Motel & Utility) | 1,534,000 | 344,500 | (1,189,500) | 22.5% |
| Total Revenues | \$ 19,100,000 | \$ 3,502,939 | \$ (15,597,061) | 18.3% |
| EXPENDITURES | | | | |
| Administrative Council | 365,111 | 76,083 | 289,028 | 20.8% |
| City General Services | 3,635,650 | 702,540 | 2,933,110 | 19.3% |
| City Secretary | 214,459 | 43,135 | 171,324 | 20.1% |
| Main Street | 118,947 | 26,173 | 92,774 | 22.0% |
| Human Resources | 294,113 | 65,421 | 228,692 | 22.2% |
| Municipal Court | 516,423 | 118,883 | 397,540 | 23.0% |
| Finance | 498,654 | 68,546 | 430,108 | 13.7% |
| Planning & Development | 884,087 | 159,124 | 724,963 | 18.0% |
| Police | 5,565,911 | 1,262,617 | 4,303,294 | 22.7% |
| Animal Impoundment | 222,050 | 49,264 | 172,786 | 22.2% |
| Fire Department | 537,208 | 94,219 | 442,989 | 17.5% |
| Recycling Center | 247,755 | 64,540 | 183,215 | 22.5% |
| Street and Bridge | 4,385,094 | 845,654 | 3,539,440 | 19.3% |
| Parks | 1,281,833 | 186,865 | 1,094,968 | 14.6% |
| Riverside Park | 208,955 | 49,902 | 159,053 | 23.9% |
| Recreational Programs | 94,087 | 24,273 | 69,814 | 25.8% |
| Pool Operations | 237,100 | 16,045 | 221,055 | 6.8% |
| Library | 654,927 | 139,934 | 514,993 | 21.4% |
| Communications | 137,636 | 30,173 | 107,463 | 21.4% |
| Total Expenditures | \$ 20,100,000 | \$ 4,023,390 | \$ 16,076,610 | 20.0% |
| *YTD does not includes encumbrances | Ç 20,100,000 | ۶ 4,025,530 | \$ 10,070,010 | 20.0% |
| 41100 | | | | |
| Net Revenue (Expenditures) | \$ (1,000,000) | \$ (520,451) | | |
| Ending Fund Balance | \$ 4,560,727 | \$ 5,040,276 | | |
| % of Operating Reserves | 27% | 30% | | |
| Fund Balance Target 90 days (25%) | \$ 4,137,409 | | | |
| Over/(Under) min Policy Level (25%) | \$ 423,318 | | | |



| | 1st Quarter | | % Change from | |
|-------------------------|------------------|------------------|---------------|-------------|
| | Fiscal Year 2024 | Fiscal Year 2025 | Prior Year | Variance |
| October | 614,514.88 | 592,571.85 | -3.57% | (21,943.03) |
| November | 616,349.06 | 675,691.03 | 9.63% | 59,341.97 |
| December | 604,257.95 | 697,697.34 | 15.46% | 93,439.39 |
| Total | 1,835,121.89 | 1,965,960.22 | 7.13% | 130,838.33 |
| | | | | |
| City General Fund (75%) | 1,376,341.42 | 1,474,470.17 | | 98,128.75 |
| BCCDC (25%) | 458,780.47 | 491,490.06 | | 32,709.58 |
| | 1,835,121.89 | 1,965,960.22 | | 130,838.33 |

| Budget FY 2025 | Projected Sales Tax | Variance |
|----------------|----------------------------|----------|
| 5,625,000 | 5,647,473 | 22,473 |
| | | |

This considers future months are same as last year. (Conservative)

Public Utility Fund Overview

Revenue Highlights

- As a percentage of budget, total Water & Sewer Revenue is 27% and above budget expectations.
- Miscellaneous Income is above the budget mark due to interest income.

Expenditure Highlights

Total expenditures for the Utility Fund are 19% of budget.

Budget target is 25%. Each departmental budget is within the budget parameters.

The Utility reserve is budgeted to be approximately 35% of operating expenditures by year-end due to various projects crossing fiscal years. Reserves may be used to take care of any emergency repairs and/or needed capital projects.

PUBLIC UTILITY FUND FINANCIAL SUMMARY

| | City of | Bay City | | |
|-----------------------------------|----------------|--------------|-----------------------|-----------|
| | Financial S | Statement | | |
| | As of Decem | ber 31, 2024 | | |
| | | | | |
| Utility Fund (Fund 61) | | | | |
| Percent of Fiscal Year Complete | 25% | | | |
| | Total | | (Over)Under Budget | % FY 2025 |
| | Budget | YTD Actual* | to Date | Budget |
| Beginning Fund Balance | 5,296,276 | \$ 5,296,276 | Unaudited | |
| REVENUES | | | | |
| Charges for Services | 13,095,000 | 3,493,904 | (9,601,096) | 27% |
| Fines & Penalities | 180,000 | 46,072 | (133,928) | 26% |
| Miscellaneous | 125,000 | 45,861 | (79,139) | 37% |
| Total Revenues | 13,400,000 | 3,585,836 | (9,814,164) | 27% |
| EXPENDITURES | | | | |
| Utility Billing | 708,158 | 167,695 | 540,463 | 24% |
| Utility Maintenance | 3,230,503 | 329,697 | 2,900,806 | 10% |
| Water & WWTP Division | 2,609,521 | 376,718 | 2,232,803 | 14% |
| Utility Operations | 8,851,818 | 2,078,223 | 6,773,595 | 23% |
| Total Expenditures | \$ 15,400,000 | \$ 2,952,333 | \$ 12,447,667 | 19% |
| *YTD does not include encumbrance | es | | | |
| Net Revenue (Expenditures) | \$ (2,000,000) | \$ 633,503 | | |
| Ending Fund Balance | \$ 3,296,276 | \$ 5,929,779 | | |
| % of Operating Reserves | 35% | 63% | | |
| Target 90 days (25%) | \$ 2,338,815 | | | |
| Over/(Under) Target | \$ 957,461 | | | |
| Designated for capital projects | | | | |
| Some encumbered from Prior Year | | | | |

Airport Fund Overview

Revenue Highlights

- As a percentage of budget, overall Airport revenues (primarily fuel sales) is 25%, on budget target
- T-Hanger rentals slight over budget mark (25.17%).
- Other revenue is over budget mark by 5% primarily due to fuel sales.
- General Fund (Transfers In) subsidizes the Airport by \$225,000-\$250,000 each year.

Expenditure Highlights

• As a percentage of budget, total expenditures are 14%.

AIRPORT FUND FINANCIAL SUMMARY

| | City of | Bay City | | | | |
|------------------------------------|-----------------|-------------|--------|----|--------------------------------|---------------------|
| | Financial | Statement | | | | |
| | As of Decer | nber 31, 20 | 24 | | | |
| Municipal Airport Fund (Fund 64) | | | | | | |
| Percent of Fiscal Year Complete | 25% | | | | | |
| | Total Budget | YTD A | ctual* | , | ver)Under Budget to Date | % FY 2025 Budget |
| Beginning Fund Balance | \$ 209,979 | \$ 2 | 09,979 | U | naudited | |
| REVENUES | | | | | | |
| Charges for Services | - | | 150 | | 150 | 0% |
| Miscellaneous (Rentals, Grants) | 245,500 | | 50,404 | | (195,096) | 21% |
| Transfers (General Fund & BCCDC) | 350,000 | | 87,500 | | (262,500) | 25% |
| Other Revenue (Fuel Sales) | 250,500 | | 74,600 | | (175,900) | 30% |
| Total Revenues | \$ 846,000 | \$ 2 | 12,654 | \$ | (633,346) | 25% |
| <u>EXPENDITURES</u> | | | | | | |
| Personnel | 274,225 | | 65,030 | | 209,195 | 24% |
| Supplies & Materials | 216,775 | | 26,157 | | 190,618 | 12% |
| Other Charges & Services | 89,500 | | 55,990 | | 33,510 | 63% |
| Repairs & Maintenance | 135,500 | | 18,005 | | 117,495 | 13% |
| Capital Expenditures | 440,000 | | - | | 440,000 | 0% |
| Transfers | - | | - | | - | 0% |
| Total Expenditures | \$ 1,156,000 | \$ 1 | 65,182 | \$ | 990,818 | 14% |
| *YTD does not include encumbrances | | | | | | |
| Net Revenue (Expenditures) | \$ (310,000) | \$ | 47,472 | | | |
| Ending Fund Balance | \$ (100,021) | \$ 2 | 57,451 | | | |
| No minimum Fund Balance Policy | | | | | | |
| General Fund subsidizes appox. | | | | | | |
| \$225,000-250,000 each year | | | | | | |
| FY 25 GF- \$350,000 | | | | | | |

Civic & Cultural Arts Fund (Hotel /Motel Fund) Overview

Revenue Highlights

- As a percentage of budget, total Hotel/Motel Fund is at budget target of 10%, this is due
 the timing of hotel payments. Most hotels remit tax on a monthly or quarterly basis. First
 quarter (October-December) receipts will not be remitted until January.
- Interest income is 68% or \$4K over budget expectations.
- Other Income-Special events relate to the Day of the Dead Festival.
- Miscellaneous Income: Civic Center rentals are under the budget target, however will pick up during Spring and Summer.

Expenditure Highlights

• As a percentage of budget, total expenditures are at 22%.

HOTEL/MOTEL FUND FINANCIAL SUMMARY

| | City of | Bay C | City | | |
|--------------------------------------|-----------------|-------|------------|----------------------------------|---------------------|
| | Financial : | State | ment | | |
| | As of Decem | ber 3 | 31, 2024 | | |
| Civic & Cultural Arts Fund (Fund 25) | | | | | |
| Percent of Fiscal Year Complete | 25% | | | | |
| | Total Budget | Υ٦ | 「D Actual* | (Over)Under Budget to Date | % FY 2025 Budget |
| Beginning Fund Balance | \$ 866,951 | \$ | 866,951 | Unaudited | |
| Revenues | | | | | |
| Hotel Occupancy Tax | 650,000 | | 65,765 | \$ 584,235 | 10% |
| Interest Income | 10,000 | | 6,775 | \$ 3,225 | 68% |
| Rental Fees- Civic Center | 85,000 | | 13,755 | \$ 71,245 | 16% |
| Other Income- Special Events | 25,000 | | 14,312 | \$ 10,688 | 57% |
| Other Income- Camofest | - | | 112,153 | \$ (112,153) | |
| Other Income | 5,000 | | 1,298 | \$ 3,702 | 26% |
| Total Revenues | \$ 775,000 | | 214,057 | \$ 560,943 | 28% |
| <u>Expenditures</u> | | | | | |
| Hotel General | 251,500 | | 62,500 | 189,000 | 25% |
| Tourism Department | 354,000 | | 81,526 | 272,474 | 23% |
| Civic Center | 369,500 | | 62,424 | 307,076 | 17% |
| Bay City Theatre | - | | 331 | (331) | |
| Camofest | - | | 12,207 | (12,207) | |
| Total Expenditures | \$ 975,000 | \$ | 218,987 | \$ 756,013 | 22% |
| *YTD does not include encumbrances | | | | | |
| Net Revenue (Expenditures) | \$ (200,000) | \$ | (4,930) | | |
| Ending Fund Balance | \$ 666,951 | \$ | 862,021 | | |
| Proposed to maintain \$50,000 | | | | | |

OTHER FINANCIAL NOTES

Governmental Funds

General Fund

Reserve – maintaining minimum levels required by policy

CPI up 2.9 % (Dec - Year % Change)

Municipal Cost Index (MCI)- up 1.34% (November– Year % Change)- This index was developed by American City & County and is designed to show the effects of inflation on the cost of providing municipal services.

Proprietary Funds

Public Utility Fund

Emergency water and sewer infrastructure repairs are ongoing.

<u>Airport</u>

Monitoring:

Sales Tax

Hotel Tax Revenue

Investment Report 1st Quarter Fiscal Year 2025

The City has a weighted average portfolio of 108 days with an average book yield of 4.30%. The City is liquid with 90% of the portfolio in a 0-1-year maturity. Average interest rates have remained relatively flat since prior quarter except for fixed term investments. Investment earnings are \$341,786 for the quarter and up \$172,732 as compared to the same quarter last year. The investment strategy currently is to diversify & structure a somewhat laddered portfolio (Checking, Investment Pools, and Securities less than 5 years to maturity) to minimize interest rate risk in the future.

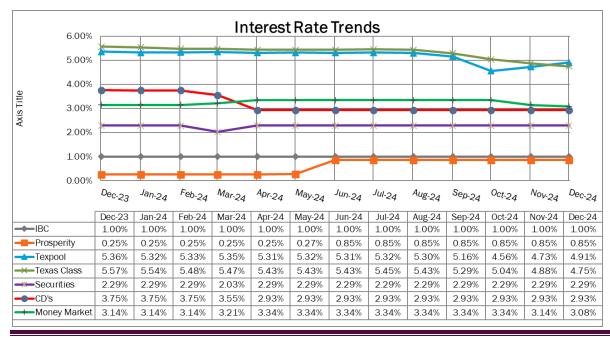
December 31, 2024 Balances

| | | | % of |
|-------------------------------|-----|------------------|-----------|
| | Tot | al Bal by Type | Portfolio |
| IBC | \$ | 214,373.73 | 1% |
| Prosperity Bank | \$ | 1,041,182.65 | 4% |
| Prosperity Bank- Money Market | \$ | 347,184.06 | 1% |
| Petty Cash/Cash Drawers | \$ | 2,092.73 | 0% |
| Texpool | \$ | 5,673,246.93 | 20% |
| Texas Class | \$ | 15,708,330.12 | 56% |
| CD's | \$ | 3.217.507.81 | 12% |
| Securities | \$ | 1,811.492.00 | 6% |
| | | \$ 28,015,410.03 | 100 % |

Interest Earnings

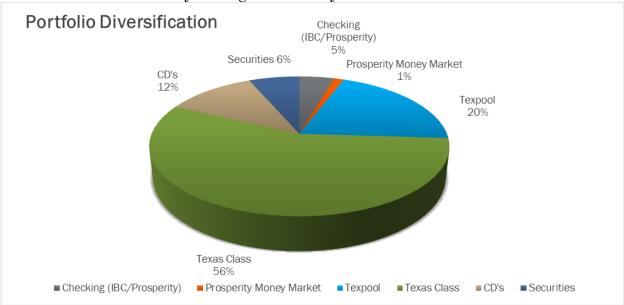
Interest received during the 1st quarter totaled \$341,786 and represents interest paid on checking accounts and investments.

| Portfolio | Qtr 12-31-23 | Qtr 12-31-24 | Over Prior Year |
|-------------------|--------------|--------------|-----------------|
| Interest Received | \$169,054 | \$341,786 | \$172,732 |
| | | | |



Portfolio Diversification

Portfolio Diversification is used to create a structure to reduce investment risks and a portfolio that will experience minimal volatility during economic cycles.



Portfolio Maturity Schedule

The goal is to ladder the City's portfolio. Due to some economic uncertainty and low interest rates, staying short for investment purposes is the strategy for any investments.

| Years to Maturity | Face Value | % Total |
|-------------------|---------------|---------|
| 0-1 | \$ 25,293,602 | 90% |
| 1-2 | \$ 1,236,000 | 4% |
| 2-3 | \$ 747,000 | 3% |
| 3-4 | \$ 738,808 | 3% |
| 4-5 | \$ 0 | 0% |
| Total | \$ 28,015,410 | 100% |

| 01 BAP | City of BAY CITY vs. | Benchmarks | | | | | |
|-------------------|----------------------|----------------|---------------------|--------------|-------|-----------|---------------|
| | for Quart | er Ending Dece | ember 31, 20 | 24 | | | |
| V _{EX} N | | | | | | | |
| | BOOK VALUE | MARKET VALUE | Unrealized | Average Book | | Benchmark | Benchmark |
| | | | Gain/ <loss></loss> | Yield | | Pools | 90 Day T-Bill |
| | \$ 28,040,241 | \$ 28,015,410 | (24,831.19) | 4.30% | | 4.81% | 4.37% |
| | | Weighted A | Average | | | | |
| | Maturity | 108.60 | Day(s) | 4.30% | Yield | | |
| | | | | | | | |